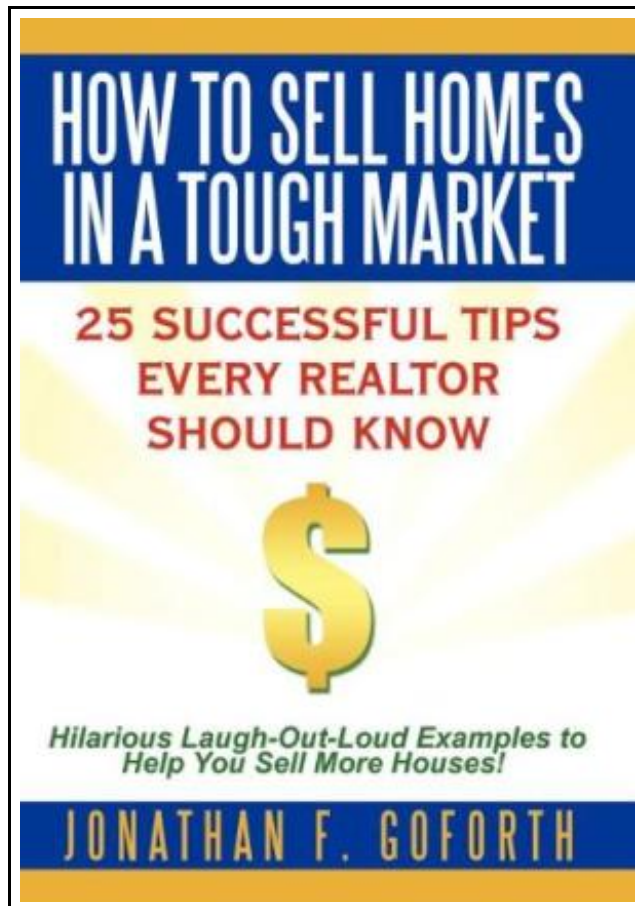


How to Sell Homes in a Tough Market: 25 Successful Tips Every Realtor Should Know. Hilarious Laugh-Out-Loud Examples to Help You Sell More Houses



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Reviews

This book will not be simple to get going on reading but extremely exciting to read through. Yes, it can be play, still an interesting and amazing literature. I am very easily could possibly get a delight of reading a written book.

(Rene Olson)

HOW TO SELL HOMES IN A TOUGH MARKET: 25 SUCCESSFUL TIPS EVERY REALTOR SHOULD KNOW. HILARIOUS LAUGH-OUT-LOUD EXAMPLES TO HELP YOU SELL MORE HOUSES



Authorhouse. Hardcover. Book Condition: New. Hardcover. 224 pages. Dimensions: 9.1in. x 6.3in. x 0.9in. ENDORSEMENTS: A must read for every real estate agent wanting to sell more homes. Loaded with great advice and entertaining to read. Jerry Reece CEO - Reece and Nichols Realtors a Partner with HomeServices of America, Inc. , a Berkshire Hathaway Affiliate -- Jonathan's results speak for themselves. He carries a listing inventory of 35 to 40 listings in the country's worst market. Take notice to that type of production! Rich Casto Founder of Rich Casto and Company, one of the nation's top Real Estate Trainers and Coaches, with over 35,000 clients. How to Sell Homes in a Tough Market is chock full of great tips not only for new agents but probably even more so for experienced agents who were used to doing things the old way. It's a fun book, easy to read, and will jump-start your real estate career. The tips are practical and spot on. Real estate today is hard work and Jonathan Goforth's book highlights the importance of desire, prioritizing, consistent prospecting and the daily attention needed to be successful in the business today. Diane Ruggiero, RCE, CAE CEO - Kansas City Regional Association of REALTORS and Heartland Multiple Listing Service ----- Jonathan writes, Your COI (Community of Influence) is the most powerful thing you have in this business. I agree wholeheartedly. The most powerful thing about How to Sell Homes in a Tough Market is that Jonathan IS selling homes in a tough market - who better to learn from than someone who is doing it at a high level! This book is a valuable tool for every agent's toolbox! Michael J. Maher The Maher Team, LLC - Realty Executives of Kansas City National Best-Selling Author of (7L) The Seven...



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